



AT&T Hong Kong

- Established in 1979; Headquarters for Asia Pacific region

Number of Nodes

- 2 MPLS nodes

Number of Remote Access PoPs

- Dialup PoPs
- 417 Wi-Fi Hotspots

Other Facilities

- 1 Internet Data Center

Global Support

- Sales and customer care support are available in most local languages

Industry Recognition

- Forrester ranks AT&T as one of the top global WAN service providers¹ – May 2005
- AT&T receives *Frost and Sullivan* 2005 Managed Telecom Product Line Strategy Award – September 2005
- AT&T receives multiple *Telemark* Gold Awards for IP Business Services – December 2005
- AT&T in “Leader Quadrant” in *Gartner* Global, Pan-European, and Asia/Pacific Network Service Provider Magic Quadrant² – June 2005 through January 2006

Country Brief: The Power of AT&T in Hong Kong

Hong Kong Service Portfolios

VPN Solutions

- AT&T Enhanced Virtual Private Network Services
- AT&T Voice over Enhanced Virtual Private Network Services
- AT&T IP Enabled Frame Relay/Asynchronous Transfer Mode (ATM) – International Service
- AT&T Virtual Private Network Tunneling Services (Remote Access and IPSEC Site-To-Site)
- AT&T Global Managed Internet Service
- AT&T Business Internet Services
- AT&T Remote Access Services
- AT&T Managed Networking Solutions – Router Management Option

Connectivity Solutions

- AT&T International End-to-End Frame Relay Service
- AT&T International End-to-End Asynchronous Transfer Mode (ATM) Service
- AT&T International Private Line Services (End-to-End, Full Channel, Bi-Lateral)

Security Solutions

- AT&T Managed Firewall Services – Premises Based
- AT&T Managed Firewall Services – Network-Based
- AT&T Internet Protect

Hosting Solutions

- AT&T Enterprise Hosting Services

Other Solutions

- AT&T Worldwide Calling Card
- Network Integration Services

The AT&T Difference

Performance

- AT&T delivers unsurpassed application performance around the world
- Industry-leading IP performance backed by Global Service Level Agreements (SLAs)
- Experienced in-country networking professionals with intimate local knowledge

Agility

- AT&T’s commitment to Concept of Onesm delivers an unmatched foundation for your dynamic IT
- AT&T’s VPN is the best platform for integrating services and applications

Control

- AT&T gives you unparalleled control and visibility over your integrated networking environment
- AT&T BusinessDirect® supports more applications, more users and more transactions than any other portal

Security

- AT&T’s unique framework ensures unequalled network security
- Incomparable network security expertise and range of capabilities



¹“The Forrester Wave™: Global WAN Services, Q2 2005”, 5/11/2005.

²Magic Quadrant for Global Network Service Providers, 2005 by D. Neil, J. Delcroix, J. Pult, N. Rickard (12/15/05); Magic Quadrant for Network Service Providers, Asia/Pacific, 2005 by C. To, K. Desai (1/16/06); Magic Quadrant for Pan-European NSPs, 2005: Leaders and Visionaries by N. Rickard, J. Delcroix (6/30/05); are copyrighted by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner’s analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the “Leaders” quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.