

The IP Opportunity

By 2008

- 17.5 million consumers will be using VoIP

SOURCE: Yankee Group

By 2009

- The total IP data market will be more than a \$50 billion opportunity
- The market for IP Voice services will reach \$16 billion
- The market for IP VPN services will reach \$14 billion

SOURCE: IDC

By 2010

- The Internet will be able to support 70 percent of business needs
- The majority of large enterprises will rely on MPLS for their WAN needs
- The majority of small and midsize businesses (SMBs) will rely on IP VPNs over the public Internet for their WAN needs

SOURCE: Gartner Presentation. "Communications Market Overview: The Future of Telecom" by Mike Harris. October 2005.

By 2020

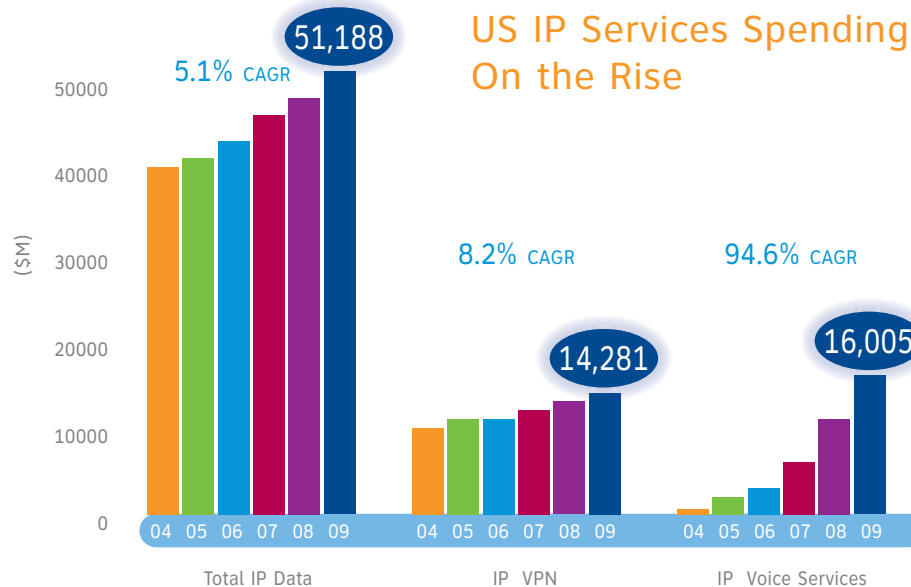
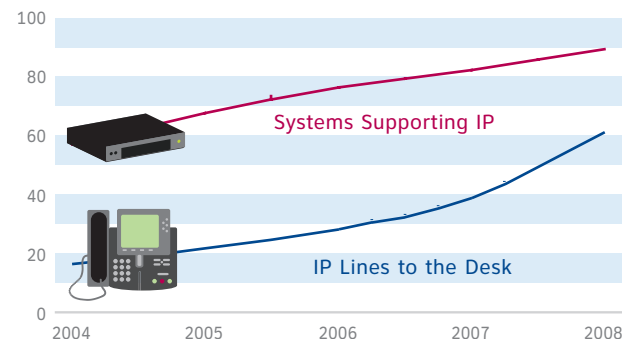
- IP will be used for more than 95 percent of all global communications traffic

SOURCE: Yankee Group

Everyone is Going IP

- IP infrastructure reaches critical mass by 2008
- Voice applications will increasingly integrate with business processes and applications

SOURCE: Gartner Presentation. "Communications Market Overview: The Future of Telecom" by Mike Harris. October 2005.



SOURCE: Various IDC Reports

