



AT&T Japan

- AT&T has been in Japan since 1982; Headquartered in Tokyo

Number of Nodes

- 4 MPLS nodes

Number of Remote Access PoPs

- 29 Dial-up PoPs
- 836 Wi-Fi Hotspots
- Cellular Access

Other Facilities

- 4 Internet Data Centers

In-Country Coverage

- Branch offices in Mitaka, Nagoya, Osaka, Fukuoka and Sapporo

Global Support

- Sales and customer care support are available in local language

Industry Recognition

- Forrester ranks AT&T as one of the top global WAN service providers¹ – May 2005
- AT&T receives *Frost and Sullivan* 2005 Managed Telecom Product Line Strategy Award – September 2005
- AT&T receives multiple *Telemark* Gold Awards for IP Business Services – December 2005
- AT&T in “Leader Quadrant” in *Gartner* Global, Pan-European, and Asia/Pacific Network Service Provider Magic Quadrant² – June 2005 through January 2006

Country Brief: The Power of AT&T in Japan

Japan Service Portfolios

VPN Solutions

- AT&T Enhanced Virtual Private Network Services
- AT&T IP Enabled Frame Relay/Asynchronous Transfer Mode (ATM) International Services
- AT&T Virtual Private Network Tunneling Services (Remote Access and IPsec Site-to-Site)
- AT&T Remote Access Services
- AT&T U-VPN (Domestic Japan IP – Virtual Network Service)
- AT&T Global Managed Internet Service
- AT&T Business Internet Service
- AT&T Managed Networking Solutions – Router Management Option

VoIP Solutions

- Voice over IP on AT&T Enhanced Virtual Private Network Service
- Voice over IP on AT&T Virtual Private Network Tunneling Services

Connectivity Solutions

- AT&T International End-to-End Frame Relay Services
- AT&T International End-to-End Asynchronous Transfer Mode (ATM) Services
- AT&T International Private Line Services (End-to-End, Full Channel and Bi-Lateral)

Hosting Solutions

- AT&T Enterprise Hosting Services

Security Solutions

- AT&T Managed Firewall Services (PFW)
- AT&T Internet ProtectSM

Custom Managed Services – Outsourcing

- Consulting and Integration
- Managed Network Solutions
- VoIP Solutions
- Managed Security Solutions
- Managed Operations

Other Solutions

- AT&T Worldwide Calling Card
- Network Integration & Consulting Services
- Emerging Technology and Convergence Assessment & Migration

The AT&T Difference

Performance

- AT&T delivers unsurpassed application performance around the world
- Industry-leading IP performance backed by Global Service Level Agreements (SLAs)
- Recognized local expertise to design and deliver cost effective, customized solutions in Japan

Agility

- AT&T’s commitment to Concept of OneSM delivers an unmatched foundation for your dynamic IT
- AT&T’s VPN is the best platform for integrating global services and applications
- Proven success in domestic Japan network outsourcing from design, implementation to management

Control

- AT&T gives you unparalleled control and visibility over your integrated networking environment
- AT&T BusinessDirect[®] supports more applications, more users and more transactions than any other portal

Security

- AT&T’s unique framework ensures unequaled network security
- Incomparable network security expertise and range of capabilities

Local Commitment

The AT&T Foundation invests in projects globally. Emphasis is placed on programs that service the needs of people in communities where AT&T has a business presence, that use technology in innovative ways, and in which AT&T employees are involved. AT&T Foundation projects in Japan include:

- AT&T is one of the advanced sponsors of AIESEC in Japan.
- AT&T’s Leadership Award program granted annual scholarships to students from the Asia/Pacific region who study in the U.S.
- AT&T was one of the principal sponsors of the Mostly Mozart Festival in Tokyo and the Orpheus Chamber Orchestra Japan Tour.



¹“The Forrester Wave™”: Global WAN Services, Q2 2005”, 5/11/2005.

²Magic Quadrant for Global Network Service Providers, 2005 by D. Neil, J. Delcroix, J. Pult, N. Rickard (12/15/05); Magic Quadrant for Network Service Providers, Asia/Pacific, 2005 by C.To, K. Desai (1/16/06); Magic Quadrant for Pan-European NSPs, 2005: Leaders and Visionaries by N. Rickard, J. Delcroix (6/30/05); are copyrighted by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner’s analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the “Leaders” quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.